

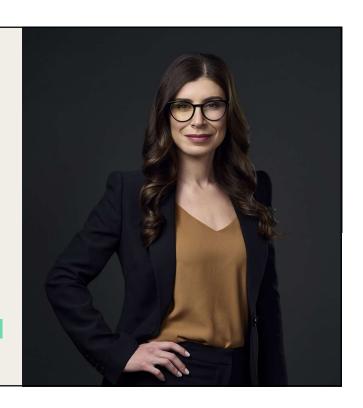
Miranda V. Flury

MBA, ICD.D | PRESIDENT

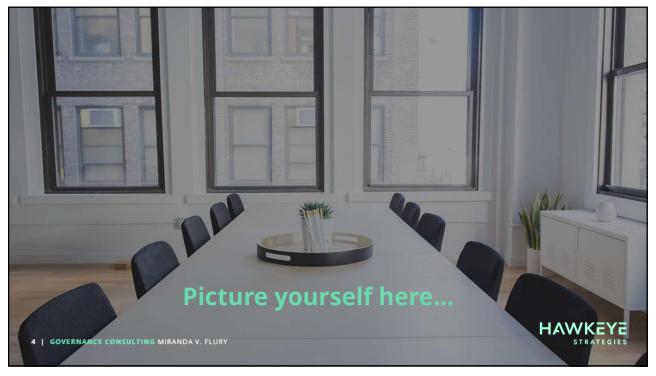
- Miranda lives out her purpose: Helping to turn Credit Union Board and Executives' light bulbs on. She values elated clients and partners, continuous improvement, and rigorous methodology.
- Her governance firm is comprised of four areas:
 - 1) Facilitation & Consulting
 - 2) Director & Executive Education
 - 3) Speaking Engagements
 - 4) Director & Executive Coaching
- Miranda and her team work with Credit Union Boards and Executives all over the world to enhance their businesses, and in turn, positively impacts their people and communities. She is also a sought-out international speaker, and you will find her engaging audiences on the topics of governance and strategy.

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Silence is costly. Dialogue is powerful.

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What's in Store

- 1 The Cost of Silence
- 2 Decoding the Silence
- **3** Starting the Dialogue
- 4 Evaluating Effectiveness

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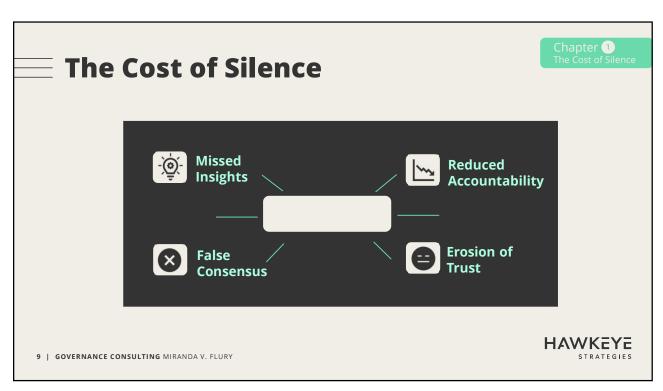
The Cost of Silence

Missed Insights

Reduced Accountability

False Consensus

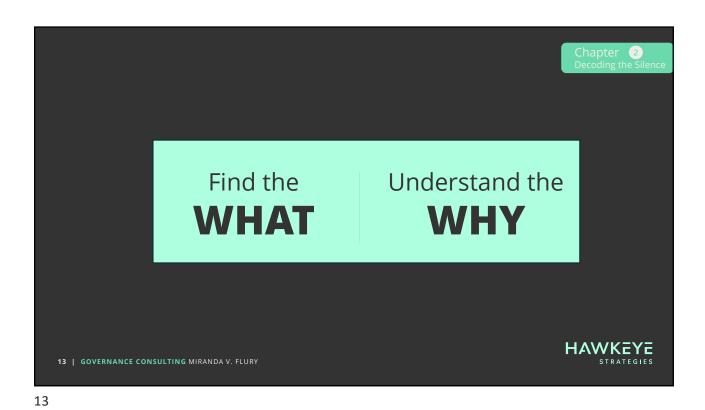
Fraise Consensus











Power Dynamics

Defer to authority without challenge
Hesitation to speak first or offer dissent

Chapter 2
Decoding the Silence

Chapter 2
Decoding the Silence

Cultural differences
Tenure or hierarchy
Personality styles
Age
Unclear roles and expectations

That's not my place to say....

TAUX FILEY

STRATEGIES

2 Fear of Conflict



WHAT it looks like.

- Quick agreement without meaningful discussion
- Sensitive topics are avoided or redirected

WHY it occurs.

- Power imbalances
- Cultural differences
- Fear of repercussions
- Desire to maintain harmony



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3 Credit Union Culture & Norms



WHAT

it looks like.

- Reluctance to challenge the status quo
- Certain subjects are off-limits

WHY it occurs.

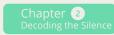
- Unspoken rules
- Fear of repercussions
- Fear of change
- Lack of role modeling

Me've always done it that way.

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HAWKEYE STRATEGIES

4 Strategic Misalignment



WHAT it looks like.

- Priorities are vague or unclear
- Decisions keep getting revisited

WHY it occurs.

- Fear of looking incompetent
- Unclear language around strategy
- Ambiguity in the strategy itself
- Unspoken assumptions



I thought we already decided.



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Diffusion of Responsibility



WHAT it looks like.

- Assume that others will take responsibility
- Reduced personal accountability, especially in group settings

WHY it occurs.

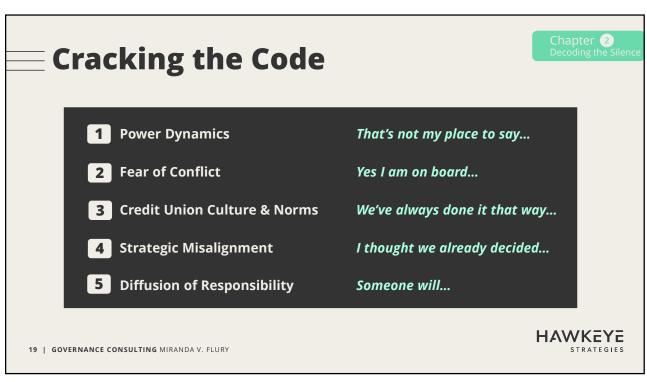
- Belief that others are more qualified
- Unclear roles and decision rights
- Large group size affects clarity and ownership
- Strategic direction is vague



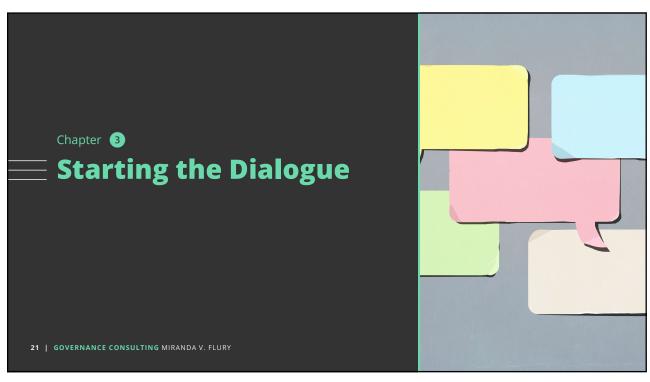
Someone will....

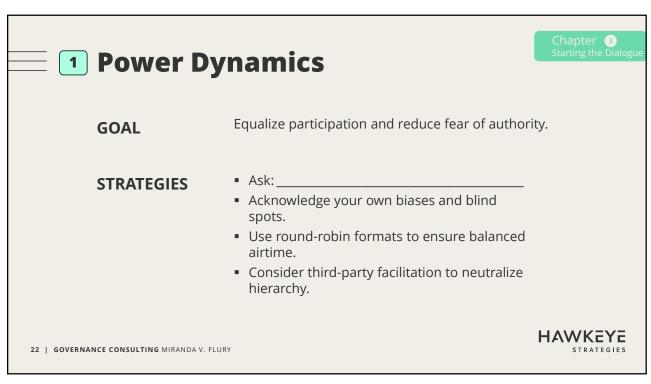
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HAWKEYE STRATEGIES

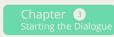








2 Fear of Conflict



GOAL

Normalize disagreement and reduce defensiveness.

STRATEGIES

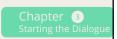
- Ask:
- Reframe disagreement as engagement that leads to better decisions.
- Use "I" statements to reduce defensiveness.
- Acknowledge discomfort (e.g., "This might feel awkward—and that's okay.").

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3 Credit Union Culture & Norms



GOAL

Safely challenge entrenched habits and assumptions.

STRATEGIES

- Ask:
- Use anonymous input tools (e.g., polls, digital boards).
- Establish norms and hold everyone accountable.
- Challenge ideas, not people.

HAWKEYE STRATEGIES

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4 Strategic Misalignment



GOAL

Clarify assumptions and align priorities.

STRATEGIES

- Ask: ____
- Document and test assumptions.
- Clearly define strategic priorities.
- Invite external experts for key insights.
- Refine the process of operationalizing strategy.

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5 Diffusion of Responsibility



GOAL

Increase ownership and accountability.

STRATEGIES

- Ask:
- Clearly define accountability using tools like RACI.
- Where there are several departments involved in major initiatives, label only one executive sponsor

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HAWKEYE STRATEGIES



Ask questions from a place of **CURIOSITY NOT JUDGEMENT**

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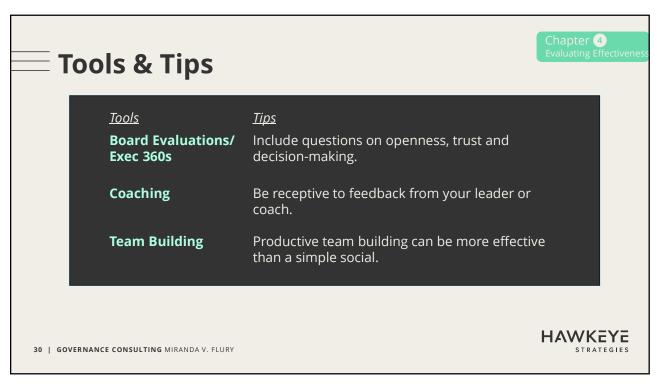


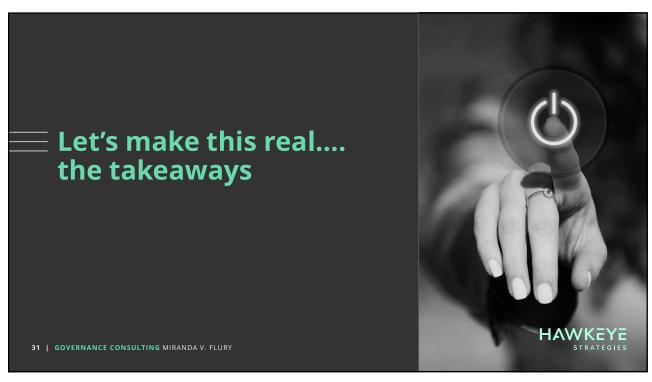
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Chapter 4 **Positive Signs** · More open sharing of information, perspectives, and **Increased** concerns. Transparency • Fewer offline conversations (meetings before the meeting) and hidden agendas. Decisions are made with broader input and clearer **Better Decision-**Making · Less revisiting of decisions due to misalignment or misunderstanding. **Enhanced Trust** • Everyone feels heard and that their voice is valued. • Higher participation and ownership of outcomes. & Engagement • Greater willingness to bring up the 'hard stuff'. HAWKEYE 29 | GOVERNANCE CONSULTING MIRANDA V. FLURY

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Key Takeaways		
1	2	3
■ Silence is often patterned and predictable.	■ Ask questions from a place of curiosity not judgement.	≡ Effective dialogue will lead to better decisions.
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